

## **Access Group acquires thankQ to deliver integrated fundraising CRM and finance suite to not-for-profit sector**

Mid-market business management solutions provider, [Access Group](#) (Access) has acquired leading fundraising and CRM software specialist, thankQ. The acquisition sees the group strengthen its not-for-profit (NFP) offering, where it already has over 530 customers using its finance and human resources solutions. The latest addition to the portfolio means Access will provide a fully-integrated finance and fundraising CRM system to the sector.

Chris Bayne, CEO for Access, commented, "Having worked closely with the not-for-profit sector for many years, we know that there is strong demand for tightly integrated finance and fundraising systems. With the acquisition of thankQ, Access is now able to offer a fully integrated best-of-breed solution bringing time and cost savings to our NFP customers and improving reporting of both financial and non-financial data."

thankQ's 230 customers – including well-known names such as BBC Children in Need and Citizens Advice – join Access' NFP client base and will be looked after by sector specialists. "Our aim is to help charitable organisations focus their efforts on core activities – such as donor and fundraising management – and to ensure they are not burdened by administration and paperwork. We can now provide a fully-integrated solution that improves the speed and ease with which charities access and work with data, and integrate invoice and donation transactions to aid decision making through better reporting," commented Chris.

The acquisition allows Access to strengthen its sector focus by leveraging the joint expertise in both companies and building on best practice in software development, implementation and support. NFP customers can now move away from manual data transfers between fundraising and finance systems and enhance their solution with collaborative, mobile and agile business intelligence.

John Bird, MD of thankQ, added, "Joining Access is a great opportunity for our customers and staff. It's the perfect fit both in terms of approach and technology; their team understands the complexities of our market space and is passionate about what we've been looking to achieve. By fully integrating the Access and thankQ solutions, we'll make a positive impact on the NFP sector by helping our customers improve the way they operate and gain greater efficiencies across their organisation. With the addition of Access' HR solution, we can also help them make the most of their best asset – their people."

Customers currently being served by thankQ will see their existing close working relationships further strengthened and supported by Access. Following a very successful launch of the Access aCloud platform last week, thankQ customers will be able to take advantage of the Access aCloud solutions capabilities that are especially suited for the sector. aCloud gained 1,500 users within 48 hours of release, of which 20% are NFP's. The release included aCloud Expense which allows organisations with fluctuating workforces (volunteers, seasonal staff, and temporary workers) to submit expenses anytime, on any devices, in an intuitive and cost-effective manner.

For more information on Access and its solution portfolio contact Diana Ellul-Grech on 0845 345 3300 or visit <http://www.theaccessgroup.com>.

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